



Varsity Logistics



Comprehensive Transportation Functionality

Parcel Shipping

- ◆ Packing
- ◆ Rate shopping
- ◆ Bill as/Ship as
- ◆ Special charges
- ◆ Compliance label printing
- ◆ Consolidation
- ◆ Electronic manifesting
- ◆ Track and trace
- ◆ Auditing
- ◆ Rate updates

Freight Shipping

- ◆ Routing guide management
- ◆ Advanced carrier selection
- ◆ LTL, truckload, rail rating
- ◆ Bill of Lading
- ◆ Auditing
- ◆ Tariff management

Carrier Compliance

- ◆ Purolator
- ◆ UPS Canada
- ◆ CanPar
- ◆ Canada Post
- ◆ FedEx Canada
- ◆ LTL tariffs
- ◆ Generic carriers

Standard ERP Interfaces

- ◆ Assist Cornerstone
- ◆ CommercialWare
- ◆ DST
- ◆ Exeter
- ◆ Friedman
- ◆ HarrisData
- ◆ IBS
- ◆ Infor A+
- ◆ Infor XA
- ◆ Infor Style21
- ◆ Infor SSA/BPCS
- ◆ Oracle JD Edwards
- ◆ SAP
- ◆ Solarsoft
- ◆ VAI
- ◆ Xperia

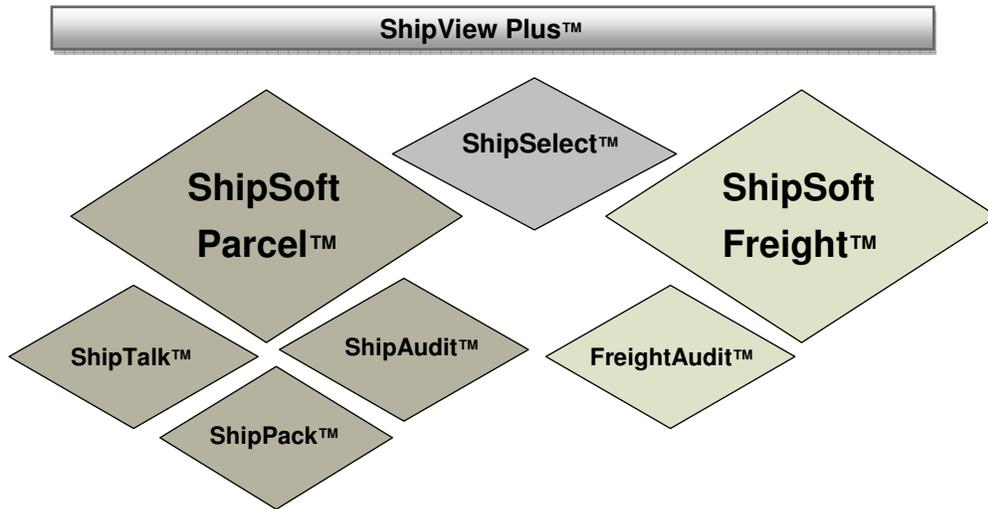
Custom Interfaces Available

Leader in Shipping Software for the IBM System i

Founded in 1989, Varsity pioneered integrated, multi-carrier shipping solutions for the IBM System i (formerly AS/400). Today, Varsity's supply chain execution suite helps Canadian businesses of all sizes manage the full transportation spectrum of parcel, truckload, and LTL shipments. Varsity improves shipping efficiency, eliminates manual errors, and reduces shipping costs. For seamless supply chain management, Varsity provides integration to all IBM System i based Enterprise Resource Planning (ERP) and order entry systems.

Varsity's Modular Transportation Management Suite

Varsity ShipSoft-Parcel and ShipSoft-Freight support a wide array of Canadian shipping needs—from companies with single carrier domestic shipments to multi-site organizations that ship through multiple parcel, LTL, truckload, and rail carriers. With Varsity, companies purchase only the functionality they require. When both parcel and freight shipping are needed, Varsity ShipSoft-Parcel and ShipSoft-Freight integrate for centralized shipping management.



Parcel Shipping

ShipSoft-Parcel automates the entire small package shipping process for domestic shipments. It manages the selection of carriers, optimizes shipment pricing, and ensures label and manifesting compliance for major parcel carriers, including Purolator, UPS Canada, CanPar, Canada Post, and FedEx Canada. *ShipSoft-Parcel* enables hundredweight consolidation, document generation, and shipping history reports. It also acts as the controlling application for all other Varsity software modules.

Additional Parcel Modules Expand Functionality

- ◆ *ShipPack* captures item-level detail during the packing process and reconciles packed items against the pick ticket. *ShipPack* allows shippers to easily conform to consignee requirements, quickly verify accuracy of shipments, and avoid routing guide penalties for non-compliance.
- ◆ *ShipSelect* optimizes carrier selection by using automated selection criteria such as transit time, carrier preference, cost, mode, performance, and carrier service types.
- ◆ *ShipAudit* reconciles actual carrier invoices against anticipated costs preventing the payment of over-charges, duplicate bills, or invalid charges. This automation eliminates third-party audit and administrative expense.

“When we purchased Varsity’s ShipSoft we experienced a three month payback. That is why we looked to Varsity for their LTL package when we were ready to rate and route.”

*Jim Knechtges
CFO
Impact Products*

“Carriers are pros when it comes to package transportation, but Varsity is an expert in shipping software. We needed the top-of-the-line shipping functionality provided by ShipSoft.”

*John Huhn
MIS Director
Kwik Goal*

“We like working with Varsity because they maintain a close relationship with the carrier companies. With our dispersed locations, we have to have the most current shipping information.”

*Victoria L'Heureux
Freight Manager
Transtar*

“Our company had a very complex implementation which included LTL, UPS, HAZMAT, and an ERP interface. Varsity’s outstanding Professional Services team stepped up and delivered enabling us to meet tight ‘go live’ deadlines in four high volume shipping locations.”

*Michael Phenev
IT Manager
Covidien Healthcare*

Freight Shipping

ShipSoft-Freight automates the weigh, rate, and label functions for LTL, truckload, and rail shipments domestically—or to the United States and Mexico—enabling customers to select the optimal mode and carrier. ShipSoft-Freight generates pro/tracking numbers and supports the generation of Bills of Lading (including VICS) and LTL labels. For those with more complicated shipping rules, ShipSoft-Freight manages complex moves, including multi-stop and cross border.

Additional Freight Modules Expand Functionality

- ◆ *FreightAudit* provides automatic freight bill processing and audit capabilities for LTL, truckload and rail shipments. The software audits hard copy and EDI freight bills from carriers, enables self-invoicing, supports freight cost allocation and accrual reporting, and provides historical reporting.
- ◆ *ShipSelect* optimizes carrier selection by using automated selection criteria such as transit time, carrier preference, cost, mode, performance, and carrier service types.

Seamless Integration to Core Business Functions

To save information technology expense and simplify implementation, Varsity offers standard interfaces to most major ERP, warehouse management, and order entry systems running on the IBM System i. To maintain ongoing compatibility, these pre-built interfaces are supported under Varsity’s standard maintenance agreement. Varsity’s flexible architecture also enables the rapid and cost-effective development of custom interfaces.

Commitment to Customer Satisfaction

Varsity’s commitment to customer satisfaction extends throughout the culture of the organization. It includes around-the-clock customer service, first-class implementations, and strict adherence to carrier compliance standards.

Varsity’s Professional Services team offers implementation and integration consulting, software customization, and training to ensure customers get up and running quickly and cost effectively. Varsity follows a successful implementation methodology that has been put to the test at over 1,500 North American shipping sites.

A staunch commitment to carrier compliance drives Varsity’s high customer satisfaction levels. Varsity works directly with customers and carriers to ensure the most timely rate updates and critical compliance changes to labels, manifests, service types, and value added services. Varsity products are compliant with all major parcel, LTL, and truckload carriers.

Fast, personal, and accurate support is vital to ongoing customer success. Varsity provides around-the-clock customer support through a team of technical support representatives ready to respond to maintenance, operational, or setup questions whenever the need arises.

For more information please visit Varsity Logistics on-line at www.varsitylogistics.com